



**The Chartered  
Institute of Logistics  
and Transport**

**INTERNATIONAL CERTIFICATE IN LOGISTICS AND TRANSPORT**

**PROCUREMENT**

**04-L3**

**November 2023**

**Note to Candidates**

Candidates are advised to spend NOT more than 60 minutes in Section A and not more than 40 minutes on each question in Section B.

**Instructions to Candidates**

- Duration of examination: **2.30 hours**
  - **Answer Question 1 in Section A and any THREE questions in Section B**
  - Questions may be answered in any order.
  - Allocation of marks is indicated along each question.
  - Credit will be given for citing relevant examples.
  - Write legibly.
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**COMPLUSORY**

**SECTION A**

**Question 1**

Explain in detail the basic procurement process. **(25 marks)**

**SECTION B**

**Answer any THREE questions.**

**Question 1**

Examine the contribution of procurement in supply chain management. **(25 marks)**

**Question 2**

Identify one sourcing strategy and justify its use in an organisation of your choice.

**(25 marks)**

**Question 3**

With the aid of practical examples, explain in detail the difference between a contract and an agreement. **(25 marks)**

**Question 4**

Describe how a company of your choice has benefited from supply chain collaboration. **(25 marks)**

**Question 5**

Explain the tendering process. **(25 marks)**