



INTERNATIONAL INTRODUCTORY CERTIFICATE IN LOGISTICS AND TRANSPORT

INTRODUCTION TO PURCHASING INTRO-M1

NOVEMBER EXAMINATION 2024

Note to Candidates

Candidates are advised to spend NOT more than 60 minutes in Section A and not more than 30 minutes on each question in Section B.

Instructions to Candidates

- Duration of examination **2.30 hours**
 - **Answer any FOUR questions.**
 - Questions may be answered in any order.
 - Allocations of marks are indicated along each question.
 - Credit will be given for citing relevant examples.
 - Write legibly.
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QUESTION 1

Explain the importance of supplier relationships in logistics and transport purchasing. **(25 marks)**

QUESTION 2

Describe the steps involved in the purchasing process of a road transport organisation. **(25 marks)**

QUESTION 3

Discuss the challenges that purchasers may face in a global sourcing environment. How can these challenges be mitigated. **(25 marks)**

QUESTION 4

Evaluate the impact of technology on the purchasing process in the logistics and transport industry. **(25 marks)**

QUESTION 5

List and explain how tools and systems have transformed purchasing in recent years. **(25 marks)**

QUESTION 6

Supplier evaluation is only necessary when first selecting a vendor. Discuss. **(25 marks)**